



# Alex Calloway

**Partner | ALN Ghana | N. Dowuona & Company**

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## Background

Few transactional lawyers bring the depth of experience and cross-border expertise that Alex does. As an International Transactions Advisor at N. Dowuona & Company | ALN Ghana, Alex is a strategic force in energy, M&A, venture capital, and private equity transactions, seamlessly navigating complex deals across Ghana, Africa, and beyond.

Having played an instrumental role in some of the world's most transformative transactions—from multi-billion-dollar oil & gas acquisitions to landmark fintech, agriculture, and real estate investments in Ghana—Alex's deal-making prowess is widely recognized. With experience advising Fortune 500 companies, energy giants, and leading private equity firms, Alex has been a trusted legal architect behind high-profile corporate transformations, industry-defining mergers, and strategic investments.

## Professional Memberships

- Law Society of England and Wales
- Global Alliance of Impact Lawyers

## Professional Qualifications

- Legal Practice Course, BPP Law School
- Bachelor of Laws (LLB) University of Bristol

## Career Summary

2021 – 2025      International Transactions Advisor, N. Dowuona & Company | ALN Ghana

2010 – 2021      Associate, Freshfields Bruckhaus Deringer

## Awards and Accolades

- Alex Calloway received a Spotlight Ranking Corporate and Commercial (Foreign) in the Chambers and Partners Global Guide 2025.

- Alex Calloway is a 'Recommended Lawyer' by Legal 500 (2021 – 2025) in M&A, Energy, and Infrastructure Projects.

*"Alex Calloway is outstanding- super responsive, creative and shows lateral thinking that adds helpful dimensions to problem solving."* – **Legal 500 2025**

## Top Matters

### M&A

- Advising **Acumen Resilient Agricultural Fund** in connection with its pre-Series A investment in Farmerline – one of Ghana's largest venture capital transactions in 2022.
- Advising **Injaro Agricultural Venture Capital Ltd** in connection with its acquisitions and exits in agribusiness and consumer marketing companies in Ghana.
- Advising **OikoCredit**, **Acumen**, **Proparco**, and **Alethia** in connection with the structuring of investments into Ghana's agritech ecosystem.
- Advising a leading fintech company in connection with the sale of a minority interest in its Ghanaian subsidiary.
- Advising multiple multinational companies in structuring their market entry strategies and commercial arrangements in Ghana.

### Energy

- Advising on Occidental Petroleum's USD 750 million sale in Ghana's Jubilee and TEN fields to Kosmos Energy and Ghana National Petroleum Corporation.
- Advising **MOAB Minerals** in connection with its acquisition of a 15% stake in CAA Mining Ltd for expansion in Ghana.
- Advising a leading independent oil trading company in connection with the provision of a USD 100 million facility to an indigenous Ghanaian upstream oil and gas company in relation to the development of an oil block.
- Advising a global impact investment firm in connection with a proposed USD 20 million debt financing to support off-grid solar energy operations across three African jurisdictions, including advising on the structuring of the facility to ensure compliance with local regulatory and legal requirements.

### Infrastructure Projects

- Advising a global consulting firm and a government ministry in connection with the development of a major national housing project, including conducting a detailed evaluation of bidder proposals, preparing a red-flag due diligence report on shortlisted parties, and drafting the Heads of Terms Agreement between the government and the selected development partner.
- Advising a client in connection with a strategic investment to finance the acquisition of a landmark commercial real estate asset in Ghana. The transaction, structured to enhance the investor's regional portfolio, involved the provision of immediate capital through a bridge loan facility to expedite the purchase, followed by a term loan arrangement to meet long-term financing requirements.
- Advising a national energy entity in connection with the proposed leasing of key assets and equipment to a

- third-party operator for refining activities, including advising on the structuring of the transaction, specifically through an equipment lease and an operation and maintenance agreement, to ensure legal and commercial viability.