



# Chris Green

**Director | ALN Tanzania | A&K Tanzania**

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## Background

Chris Green is a director at ALN Tanzania | A&K Tanzania and a member of the corporate department.

Chris has built and led teams of corporate and commercial lawyers in South Africa and Tanzania and has a deep understanding of working in challenging jurisdictions and highly regulated markets including energy and natural resources, telecommunications, consumer and financial institutions.

His experience living and working in South Africa, Tanzania and Australia gives him a unique perspective on the complexities and nuances inherent in high-value cross-border transactions. He has advised on several of the most significant cross-border M&A transactions across the continent – with a particular focus on East Africa and Southern Africa – all of which have required a deep understanding of the relevant political landscape and regulatory environment.

Chris has a strong market reputation for advising local, pan-African and multinational clients on their aspirations for growth in Sub-Saharan Africa and is recognised by all the leading global legal directories (including IFLR1000, Legal 500 and Chambers & Partners) for his experience and expertise.

## Professional Membership

Admitted Attorney of the High Court of South Africa

## Professional Qualifications

- 2010 Advanced Company Law Certificate, Mandela Institute, University of the Witwatersrand, Johannesburg
- 2005 Bachelor of Laws (LL.B), University of the Witwatersrand, Johannesburg

## Career Summary

Jan 2025 – Date Director, A&K Tanzania, Dar es Salaam

Jan 2023 – Dec 2024 Office Managing Partner, Hogan Lovells, Johannesburg

Apr 2022 – Dec 2024 Partner, Corporate & Finance, Hogan Lovells, Johannesburg

Mar 2021 – Mar 2022 Partner, Pinsent Masons LLP, Johannesburg

Jan 2017 – Feb 2021 Partner, Bowmans, Dar es Salaam

Mar 2014 – Feb 2021 Partner, Bowmans, Johannesburg

Oct 2012 – Feb 2014 Senior Associate, Bowmans, Johannesburg

Jan 2012 – Jul 2012 Senior Overseas Practitioner, Allens, Sydney

Jan 2011 – Dec 2011 Overseas Practitioner, Allens, Sydney

Mar 2010 – Dec 2010 Senior Associate, Bowmans Gilfillan

Feb 2008 – Feb 2010 Associate, Bowmans Gilfillan, Johannesburg

Jan 2006 – Jan 2008 Candidate Attorney, Bowmans Gilfillan, Johannesburg

## Awards & Accolades

Currently and previously (in respect of Tanzania) ranked in various legal directories including Chambers & Partners, Legal 500 and IFLR 1000 including as a Highly Regarded Lawyer in the 2024 edition of IFLR 1000

## Top Matters

### M&A

- Acting for Swedfund and IFU in connection with their acquisition of a majority interest in, and debt financing of, Sturdee Energy, a renewable energy platform with assets in South Africa, Namibia and Botswana.
- Acting for FMO in connection with its equity co-investment alongside funds managed by Africa Infrastructure Investment Managers into Commercial Cold Holdings Limited, a cold-chain logistics platform focused on Sub-Saharan Africa.
- Acting for FMO in connection with its equity co-investment with an international private equity firm into Merensky Timber, a leading integrated timber plantation and processing company in South Africa.
- Acting for All4Labels GmbH in connection with its acquisition of First Impression Labels, the leading South African producer of product labels, from Blackstar Holdings, part of the Hirt & Carter group.
- Acting for Ganfeng Lithium Co, Ltd. In connection with its proposed acquisition of a large battery metal mine in Zimbabwe (transaction subsequently terminated).
- Advising Capitalworks in connection with its acquisition of the Tanzanian insurance broking business of AON.
- Advising Coca-Cola Beverages Africa (CCBA) in connection with its acquisition of a majority interest in Kenyan Coca-Cola bottler, Almasi Beverages Limited, from Centum Investment Company and, simultaneously, the acquisition from Centum of the remaining minority interest in Nairobi Bottlers Limited not already owned by CCBA.
- Advising Rand Merchant Investment Holdings in connection with its asset management joint ventures with MMI and Royal Bafokeng Holdings and the acquisition by those joint venture vehicles of minority interests in various asset management businesses in South Africa.
- Advising AB InBev in connection with its disposal of a majority interest in Coca-Cola Beverages Africa, the largest soft drinks bottler in Africa, to The Coca-Cola Company.

- Advising Coca-Cola Beverages Africa and its subsidiary, Appletiser South Africa, in connection with its broad-based black economic empowerment transaction implements in 2017.
- Advising SABMiller, now AB InBev, in connection with the combination of The Coca-Cola Company's, SABMiller's and Gutsche Family Investments' (majority shareholders in Coca-Cola SABCO) bottling operations in Southern and East Africa to create Coca-Cola Beverages Africa.
- Advising Alexander Forbes in connection with the acquisition by African Rainbow Capital of a 10% interest in the African, including South Africa, business of Alexander Forbes.
- Acting for the International Finance Corporation in connection with its USD 30million investment into the West Indian Ocean Cable Company, a leading provider of digital infrastructure in Africa.
- Advising CDC Group in connection with the Tanzanian aspects of its USD 180 million equity investment in Liquid Telecom, which will enable Liquid Telecom to expand broadband connectivity to some of the most underserved markets across Africa and support the continent's thriving tech start-up ecosystem.
- Advising AngloGold Ashanti in connection with the proposed demerger of its international operations and accompanying rights issue (abandoned).

## **Mining and Minerals**

- Acting for Anglo American Marketing Ltd in connection with a USD 10 million royalty agreement concluded in relation to 75 million tonnes of iron ore to be produced at Genmin's flagship Baniaka iron ore project in Gabon.

## **Energy and Infrastructure**

- Advising two bidders in connection with the corporate and commercial aspects of their potential bids in Round 5 of South Africa's Renewable Energy Independent Power Producer Procurement Programme (REIPPP).
- Advising SBA and Paradigm Infrastructure in connection with their joint acquisition of the significant tower portfolio of Bharti Airtel in Tanzania.

## **Competition**

- Advising Alliance One (now Pyxus International) and its Tanzanian subsidiary, Alliance One Tobacco Tanzania Limited, in relation to various complaint proceedings initiated by the Tanzanian Fair Competition Commission.
- Advising AB InBev in relation to a dispute with the Tanzanian Fair Competition Commission pertaining to AB InBev's acquisition of SABMiller and its Tanzanian subsidiary, Tanzania Breweries plc.
- Advising BASF Group in connection with the Tanzanian corporate and competition aspects of its intra-group restructuring to separate its Construction Chemicals business into a distinct legal structure in anticipation for an ultimate sale of the business to Lone Star Funds and, in a related matter, advising BASF Group and Lone Star Funds, under joint mandate, in connection with the Tanzanian competition aspects of Lone Star's acquisition of BASF's Construction Chemicals business.
- Advising Momentum Metropolitan Holdings Limited, a major South African listed financial services provider, in connection with its exit from the Tanzanian market through the sale of a majority interest in each of its general and life insurance entities to the current minority shareholders, including advising on strategy for all engagements with the Fair Competition Commission, Tanzania Revenue Authority and Tanzania Insurance Regulatory Authority.

## **Capital Markets**

- Advising ABSA in connection with its proposed participation in and underwriting of Vodacom Tanzania Limited's initial public offering in Tanzania.
- Advising Alexander Forbes in connection with its listing on the Johannesburg Stock Exchange and the offer of shares in Alexander Forbes by private equity shareholders and a fresh issue of shares in Alexander Forbes to institutional and other selected investors, including in relation to the acquisition by Mercer Africa Limited, a subsidiary of Marsh & McLennan Companies, of a 34% strategic interest in Alexander Forbes, valued at approximately ZAR 9 billion.
- Advising Kansai Paint, which is listed on the Tokyo Stock Exchange, in connection with the initial stages of its takeover bid for the remaining shares of JSE-listed Freeworld Coatings Limited, launched in December 2010, for approximately ZAR2.4 billion.

### **Private Equity**

- Advising Carlyle Group in connection with the Tanzanian aspects of its acquisition of a majority interest in AK Life Sciences, a manufacturer and seller of parenteral drugs and a distributor of pharmaceutical products, from Kiboko Holdings.

### **Real Estate & Construction**

- Advising Onomo Hotels in connection with its acquisition of a hotel in Dar es Salaam.
- Advising TUI Group, Germany, in connection with its acquisition of a hotel in Zanzibar through an acquisition of shares in an offshore company registered in Luxembourg.

### **Banking & Finance**

- Advising Oaktree Capital and JP Morgan in connection with a USD 850 million facility granted to Vedanta Group, the promoter of metals-to-oil conglomerate Vedanta.

*\*These matters were undertaken prior to joining ALN Tanzania.*